

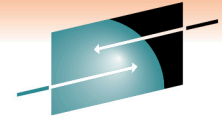
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Delivering Real Business Value While Driving Down IT Cost with Virtual Tape

Piotr Polanowski
Oracle Corporation
March 2, 2011

Session Number 9017



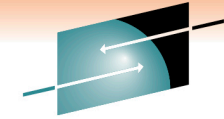


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Agenda

- Data trends and drivers
- Data classification and categories
- Storage architectures
- Economics
- VSM/Tape architecture and data protection

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Technology | Virtual | Smart | Unified

IT Storage Challenges Have Not Slowed

Increasing Demand for Storage Capacity

2009
Digital Data



0.8
Zettabytes

2010
Digital Data



1.2
Zettabytes

2020
Digital Data

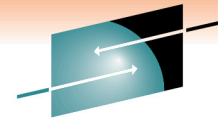
35
Zettabytes
(44x growth)

Enterprises liable for
80 percent of this data
(security, privacy, reliability, compliance)

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Challenge: The Nature of Data is Changing

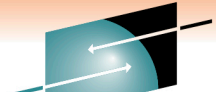
Align value of data with storage capabilities and cost



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- The re-use of data is shrinking
 - 80% of data is never used after 90 days
- But the need to archive is growing
 - 68% of companies need 100-year archives
- Storage management costs more
 - Left unchecked, it could reach 30% of total IT spend
- Storage consumes ~40% of data center power
 - Growing at 20% CAGR

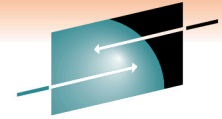
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Mainframe Industry Trends

- 
- ***Data retention***
 - ***Data security***
 - ***Consolidation***
 - ***Virtualization***
 - *Disaster recovery and offsite storage*
 - *Reduction in tape handling/management*
 - *Tape is archive layer*

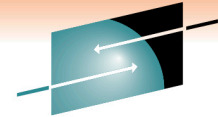
Mainframe: The Data Retention Requirements are changing



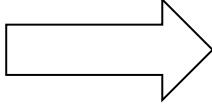
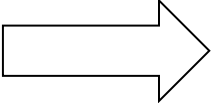
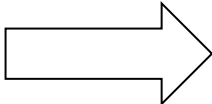
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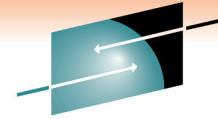
- Data growth is partially driven by new media
 - Pictures, video, twitter are NOT stored on mainframe
 - Health records ARE (including imaging)
- The regulatory compliance has changed during last decade
 - Sarbanes-Oxley, HIPAA, Graham-Leach-Bliley
- The need to archive is growing
 - Longer retention periods
 - More extensive data retention requirements
 - More read-only, unalterable storage

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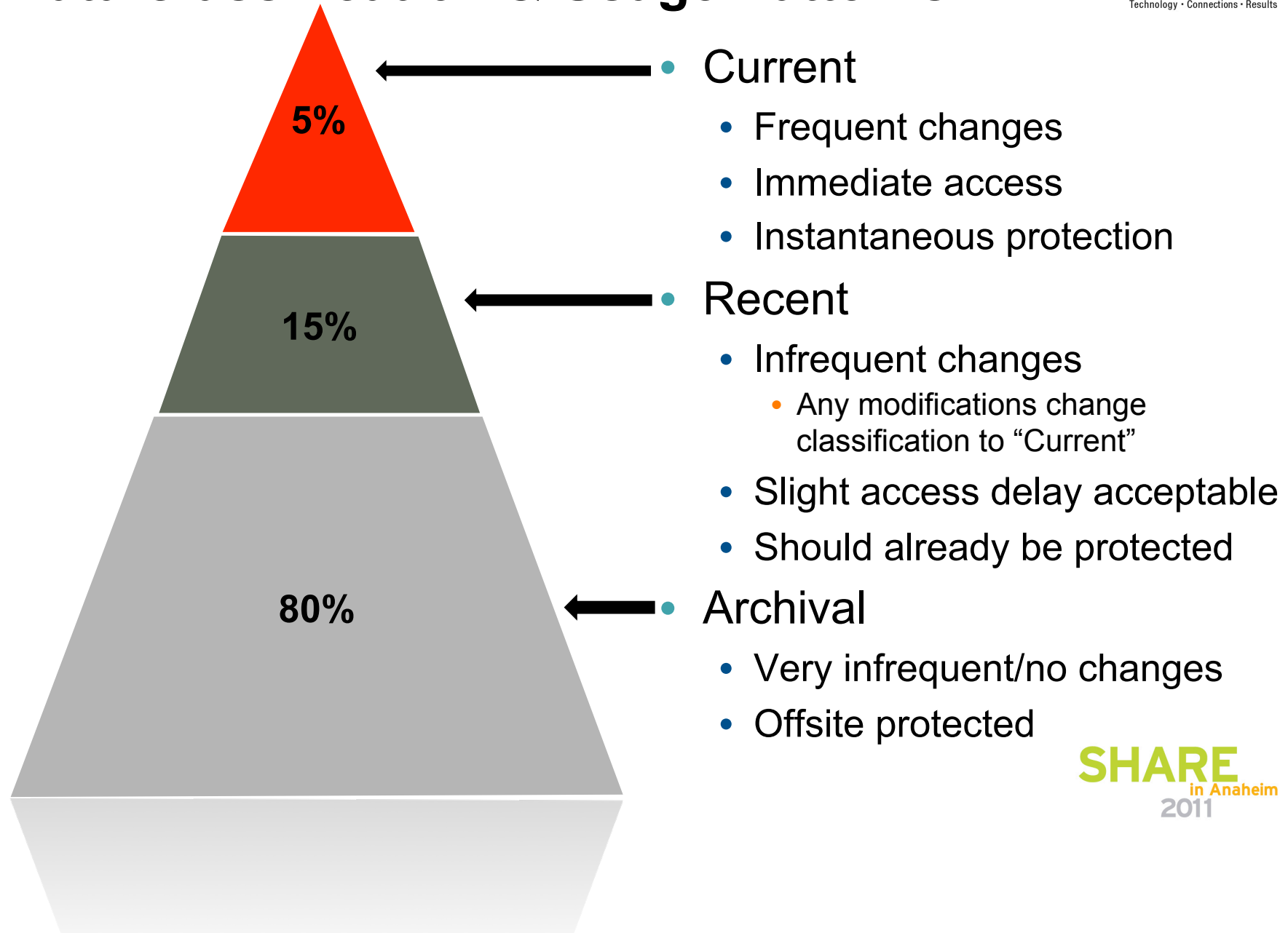


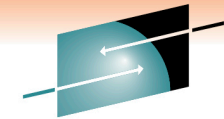
Data Categories

- **Current - operational** 
 - Current month's statement
 - Current year W2
 - Next appointment health info
- **Recent - active** 
 - Last 3 months statements
 - Last 6 months' visit data
- **Archival - inactive** 
 - Last 7 years' statements
 - Lifetime X-rays
 - Former employees data
- **Business critical**
 - Any loss can result in significant business impact
 - High legal liability
- **Business continuity**
 - Protected with backup
 - Loss can be recovered
- **Historical info**
 - Required for auditing
 - Governed by data retention regulations



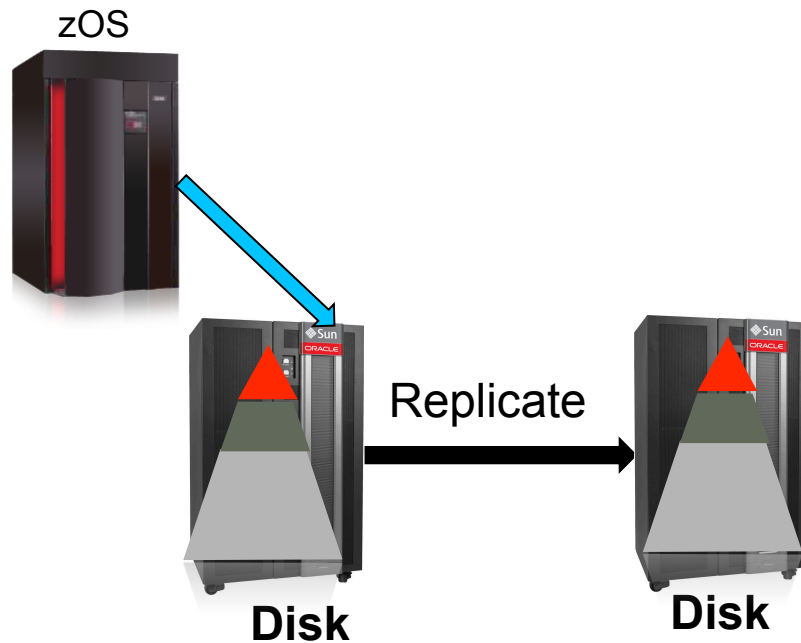
Data Classification & Usage Patterns





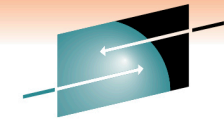
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Single Tier Architecture

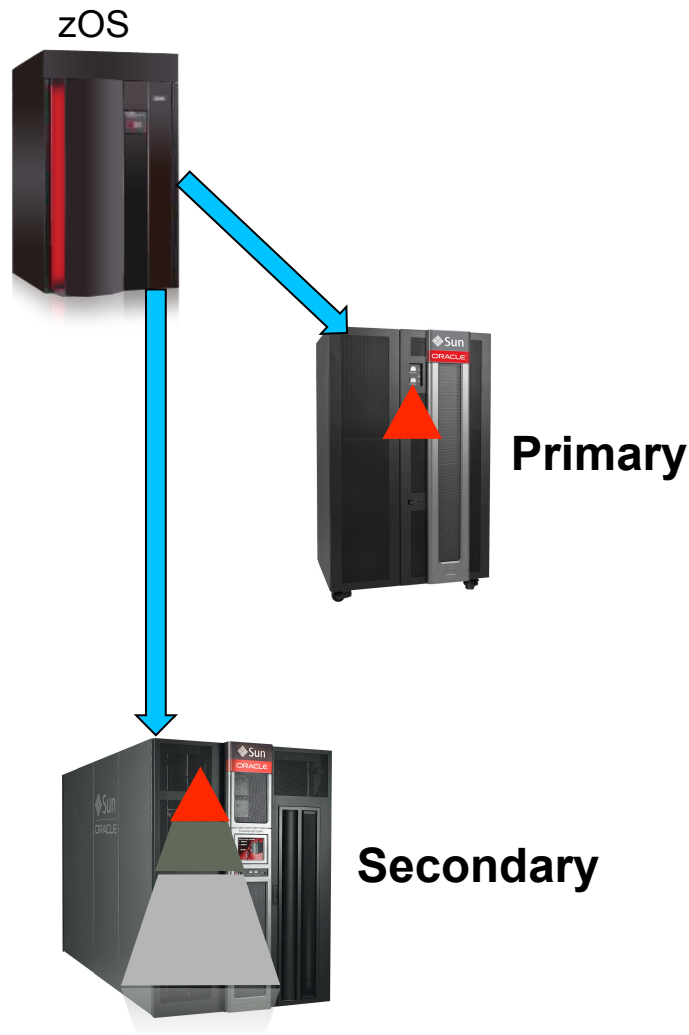


- Primary storage – 100% of data
 - High performance disk
 - Instantaneous data access
- Spare capacity
 - Provision extra capacity to maintain system stability
- Data protection
 - Secondary disk system
 - Double capacity requirement
 - Can be lower performance
- Technology migration
 - Every 4-5 years
- Backup/archive

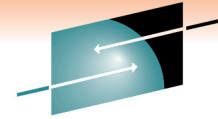
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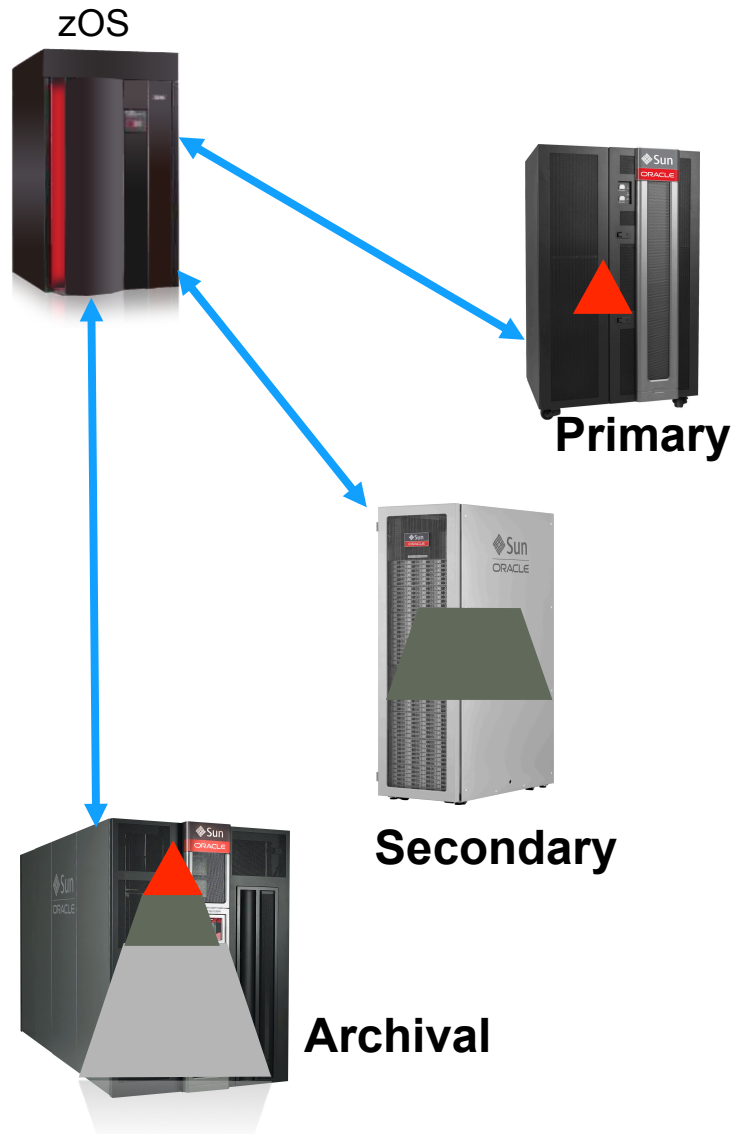
Two Tier Architecture



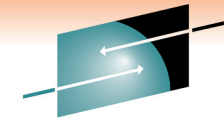
- Primary - Current
 - High performance disk
 - Instantaneous data access
- Secondary – Recent/Archival
 - Capacity disk or tape
- Spare capacity
 - Overflow to secondary storage
- Data protection
 - Secondary disk or tape
- Technology migration
 - Primary - every 4-5 years
 - Secondary – every 10 years



Multi-Tier Architecture



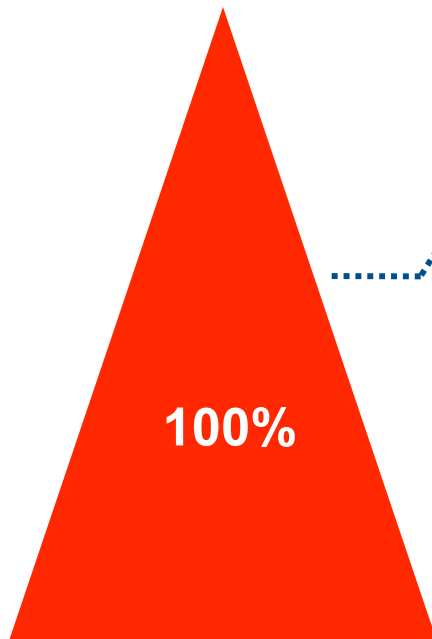
- Primary – Current data
 - High performance disk
 - Instantaneous data access
- Secondary – Recent
 - Capacity disk
- Archival
 - Tape
- Spare capacity
 - Overflow to secondary or archive
- Data protection
 - Disk and/or tape
- Technology migration
 - Current data - every 4-5 years
 - Archival – every 10 years



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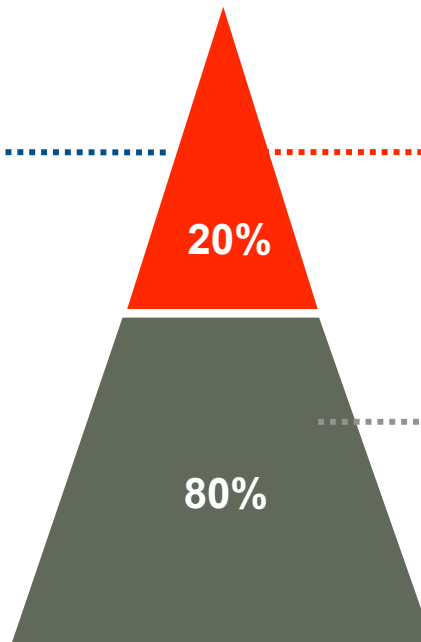
Economies of Multitier Storage

**Single Tier
of Disk Storage**



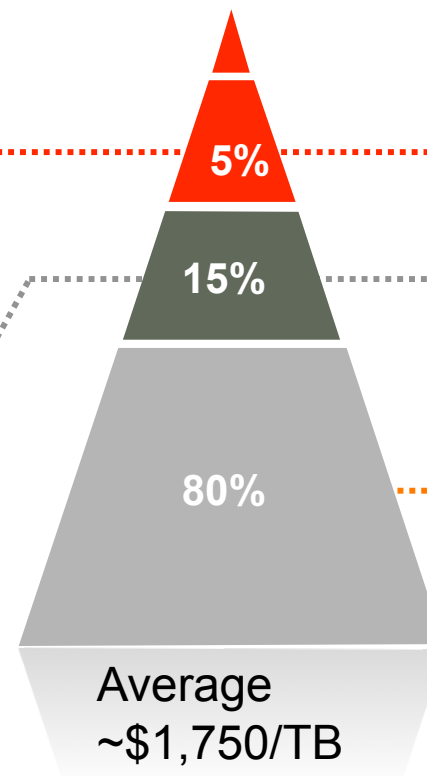
Average
~\$14,500/TB

**Two Tier
System**



Average
~\$5,700/TB

**Multitier Tier
System**



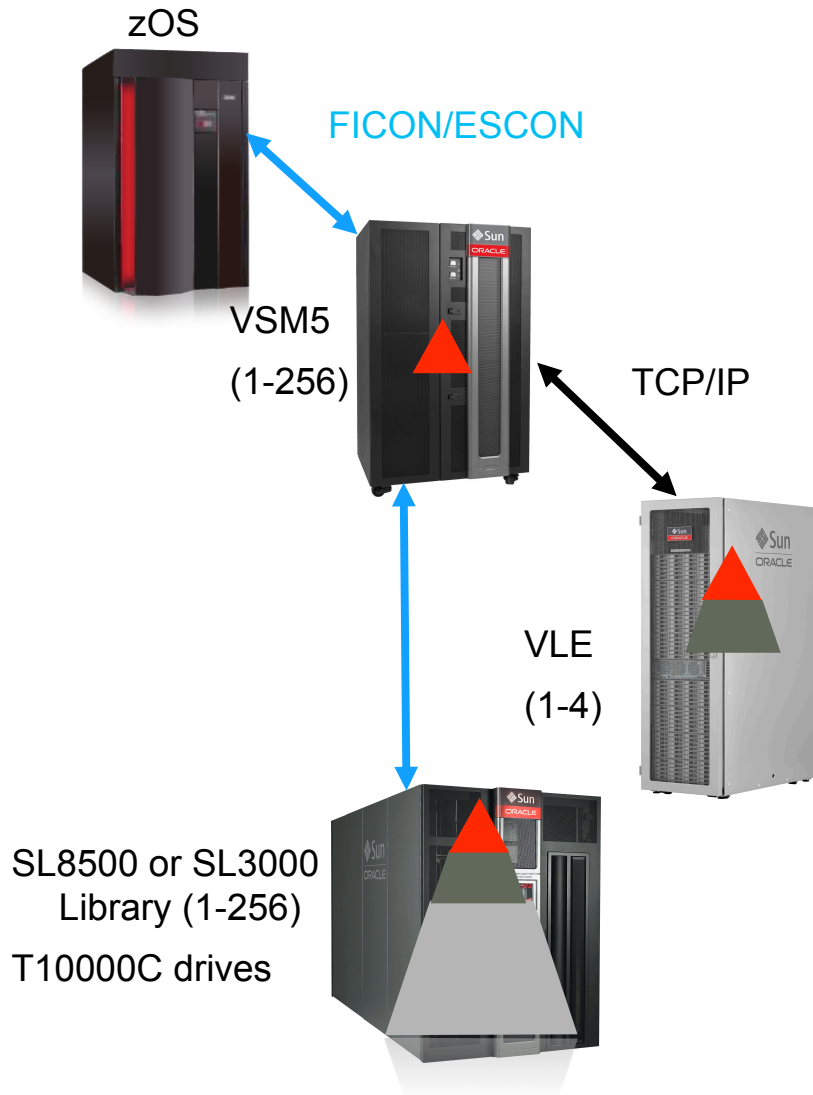
Average
~\$1,750/TB

Performance Disk
\$7 - \$22/GB

Capacity Disk
\$1 - \$6/GB

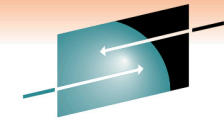
Tape
\$0.25 - \$1/GB

Oracle Virtual Storage Manager & VLE - Enhanced Virtual Tape

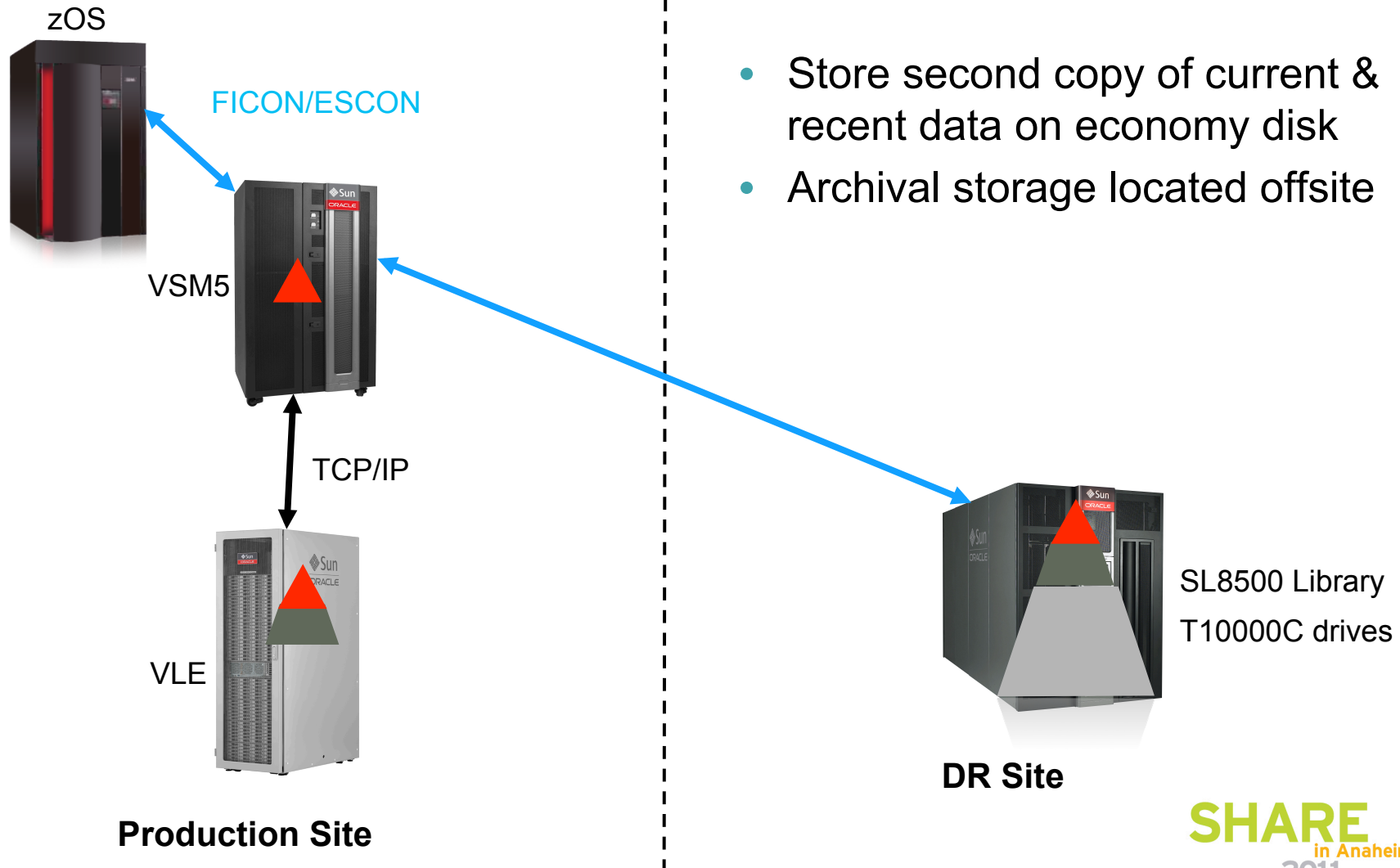


- Centralized management for all parts of storage system
 - Seamless integration
- Performance and cost of storage closely matched to type of data
 - High performance disk buffer – up to 25.6PB (90TB each)
 - High capacity disk virtual tape – up to 3.5PB
 - Ultra high capacity tape system – up to 512 EB with T10000C drive

Oracle VSM/VLE – Data Protection Offsite Archival



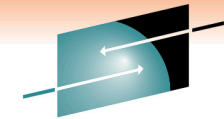
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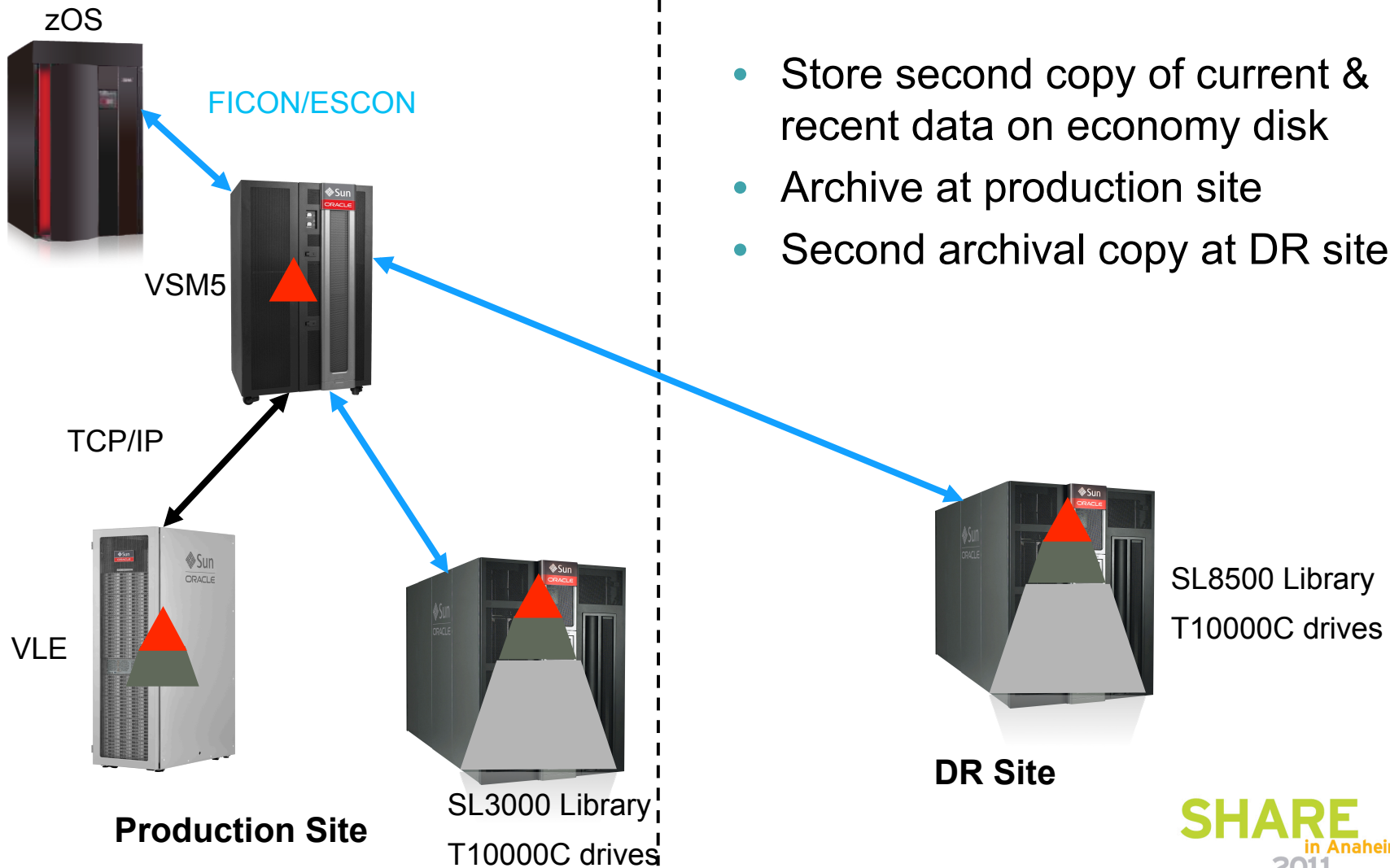
- Store second copy of current & recent data on economy disk
- Archival storage located offsite

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Oracle VSM/VLE – Data Protection Local & Offsite Archival

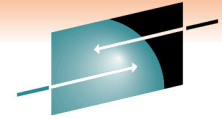


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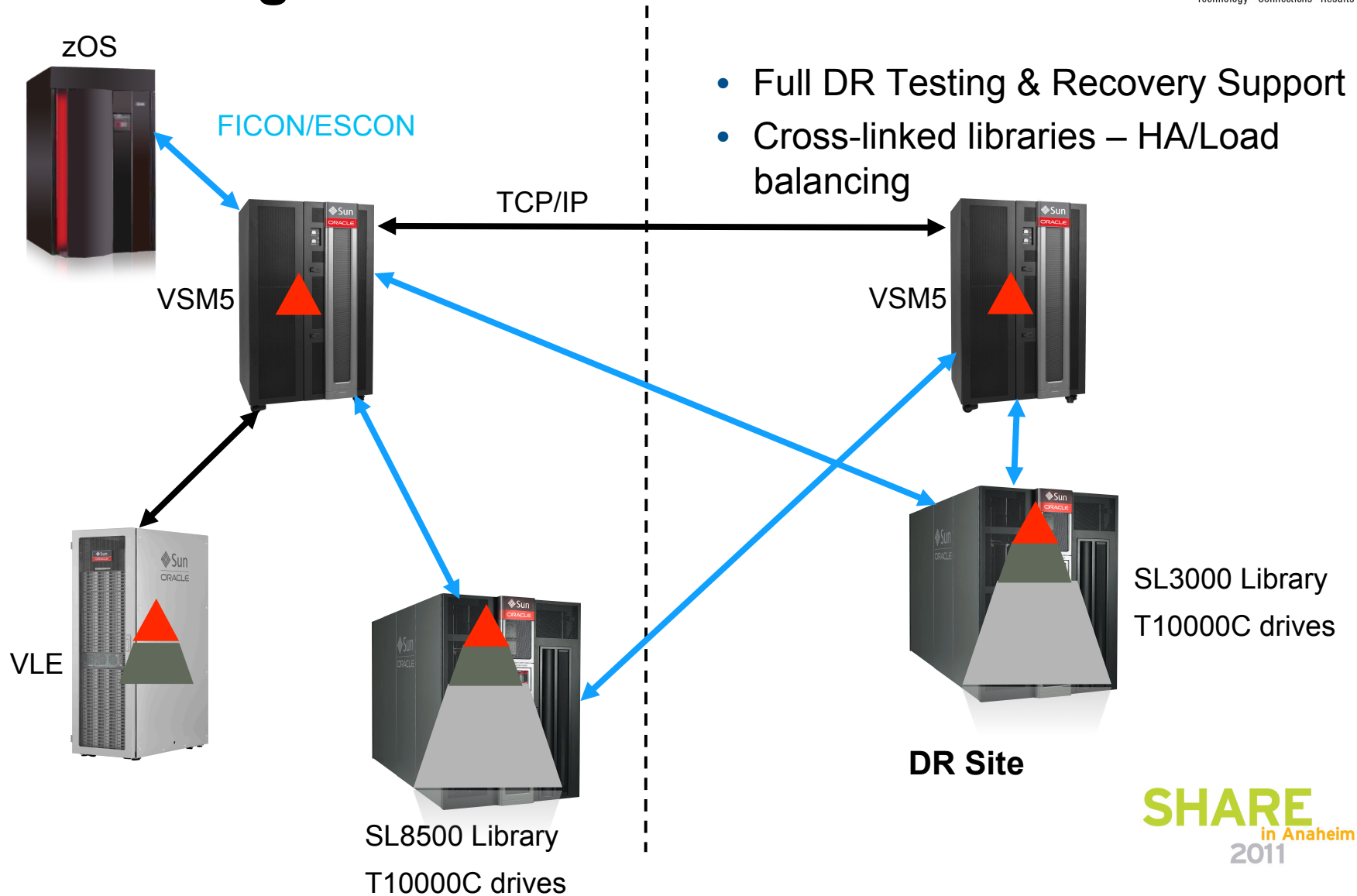


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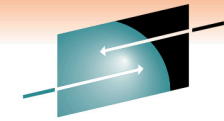
Oracle VSM/VLE – Data Protection Clustering



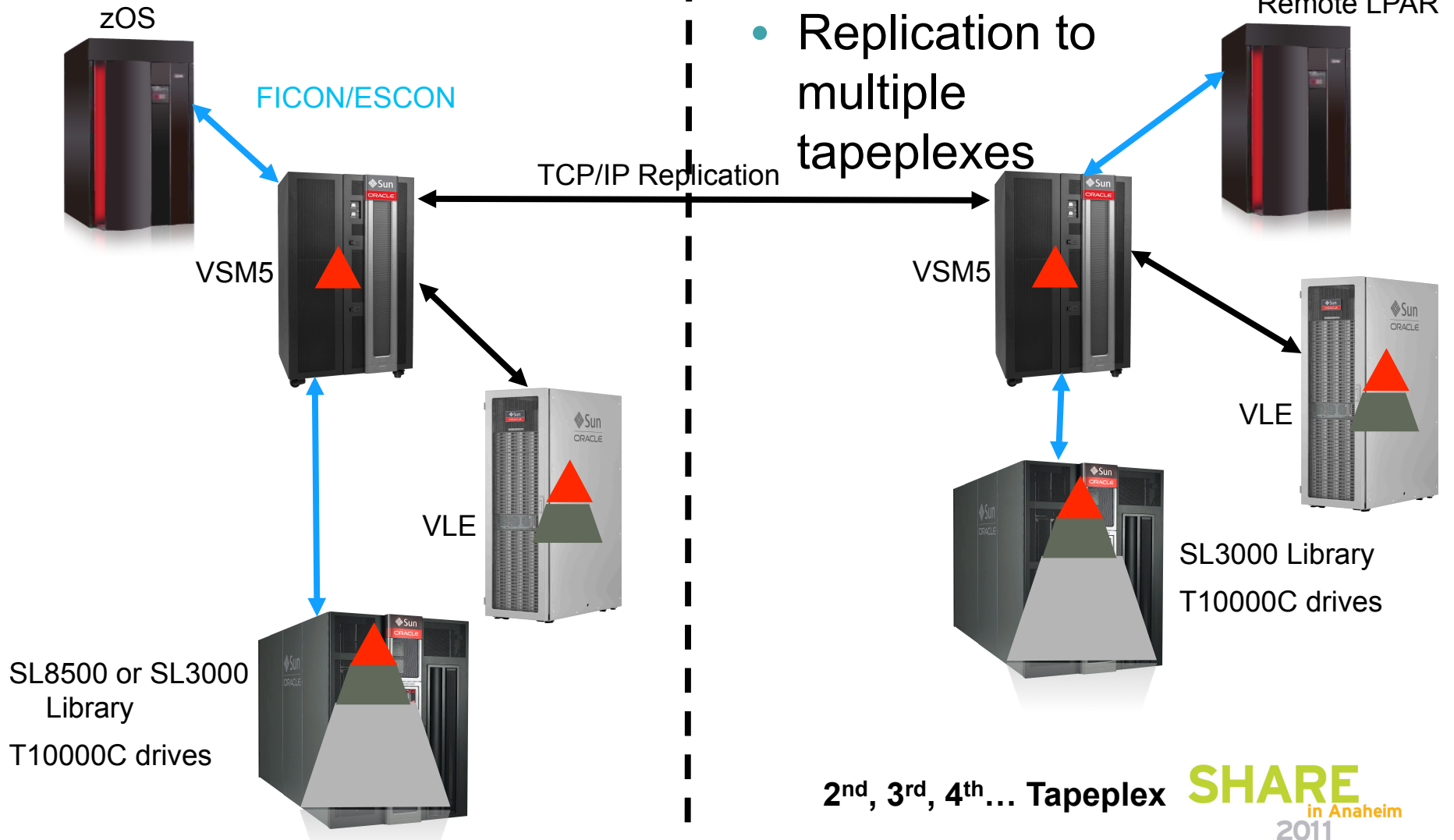
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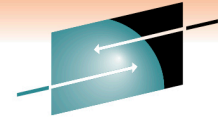
Oracle VSM/VLE – Data Protection Cross Tapeplex Replication



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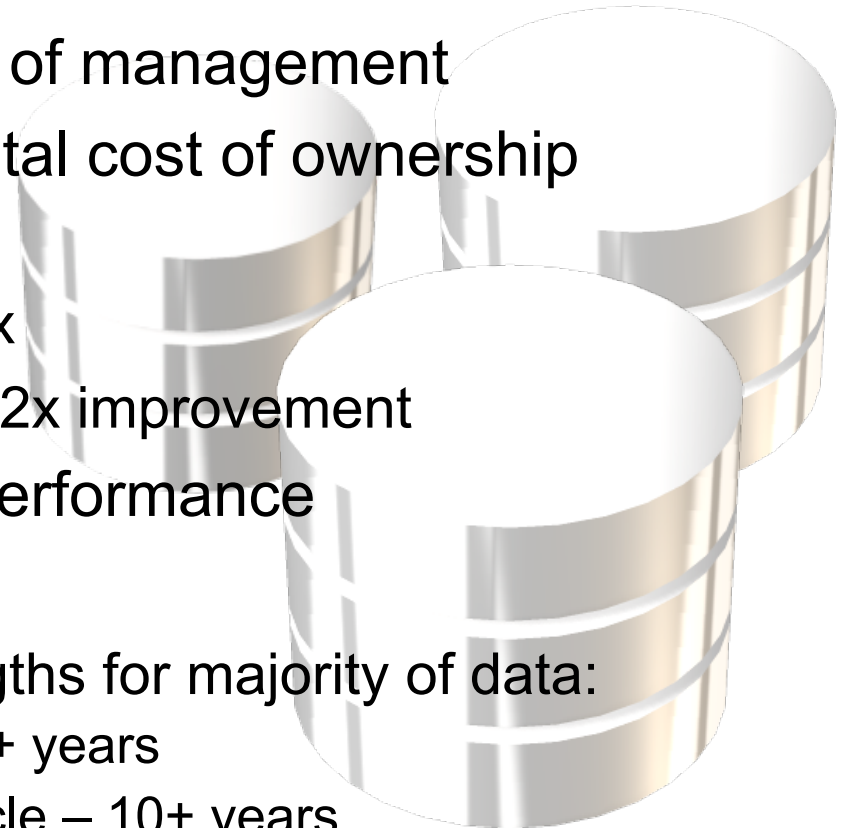
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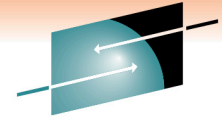
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Enhanced Virtual Tape Benefits

- Leverage central, single point of management
- Significantly drive down the total cost of ownership
 - Acquisition – up to 10x
 - Power and cooling – up to 20x
 - Technology migration – up to 2x improvement
- Improve recent data access performance
- Optimization of physical tape
 - Leverage physical tape strengths for majority of data:
 - Long term data retention – 30+ years
 - Long technology migration cycle – 10+ years
 - Environmental – significant cooling/power reduction – up to 290x
 - More efficiently utilize physical tape
 - Reducing tape recall
 - Reduce tape space reclamation



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Summary

- Match data type and usage patterns closely to type of storage
- Consider “peripheral” factors
 - Expected “shelf life”
 - Technology migration
 - Cooling and power consumption
 - Footprint
- Questions?

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